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WISCONSIN

FEDERAL MILK ORDER BULLETIN



for the
Milwaukee, Northeastern
and Madison Marketing Areas

C. T. McCleery—Market Administrator

Horicon Marsh

NATIONAL AGRICULTURAL LIBRARY

"Goose Capital of the World"

MAR 16 1963

OCTOBER 1967

Horicon

NEW Dairy Plant Security Rule

The Horicon National Wildlife Refuge is one of America's great remaining waterfowl marshes. It is a shallow, peat-filled lakebed gouged out by the Wisconsin Glacier thousands of years ago.

Starting in 1940, the State of Wisconsin began acquiring land in the southern third of the marsh. The following year, the U.S. Fish and Wildlife Service started acquiring the northern two-thirds.

Horicon Refuge is managed primarily as a migration stopover point for Canada geese and as a duck production area. Wetland restoration, water level controls and other management practices have benefited many other species of birdlife including coot, gallinules, egret, great blue heron and many smaller birds. Numerous wild animals make their home in the refuge. Muskrats are abundant and foxes, raccoons, skunks, opossums and white-tailed deers are frequently seen by visitors to the area.

The Wisconsin Department of Agriculture has drafted and published a new dairy plant security rule, Chapter Ag. 8. Effective July 1, 1967, it gives plants until July 1, 1968 to meet the minimum financial requirements as the bases for licenses.

This rule interprets and clarifies the State Dairy Plant Security Law, Section 100.06, Wisconsin Statutes. You will find below a group of questions and answers on this new plant security program.

1. What is Wisconsin's so-called dairy plant security program?

It is a state law (Section 100.06, Wis. Stats.). It also includes a new regulation, Ag. 8, which was recently developed by the Department.

2. When was the law enacted?

In 1939. It has remained substantially the same since that time.

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DATA IN BRIEF — FOR THE MAN IN A HURRY

SEPTEMBER 1967	MILWAUKEE Order No. 39 ♦	NORTHEASTERN WIS. Order No. 45	MADISON Order No. 51
Class I Price & Differential	\$4.89 8.0¢	\$4.75 8.4¢	\$4.89 8.0¢
Class II Price & Differential	\$3.97 7.7¢	\$3.97 7.7¢	\$3.97 7.7¢
Producer Price & Differential	\$4.55 7.9¢	\$4.47 8.1¢	\$4.81 7.9¢
Pounds of Producer Milk	295,214,085	40,853,941	8,987,453
Percentage in Class I	63.0%	64.7%	85.6%
OCTOBER 1967			
Class I Price & Differential	\$4.89 8.1¢	\$4.75 8.4¢	\$4.89 8.1¢

♦ After May 1, 1966.

SELECTED COMPARISON OF WISCONSIN MARKETS

	Order No. 39 ▲			Order No. 45			Order No. 51		
	September '67	September '66	Com- parison	September '67	September '66	Com- parison	September '67	September '66	Com- parison
Average Daily:									
Producer Milk, thous. lbs.	2678	2543	5.3%	1362	1143	19.2%	300	528	-43.2%
Other Receipts, thous. lbs.	157	187	-16.0%	69	79	-12.7%	87	166	-47.6%
Gross Class I, thous. lbs.	2579	2250	14.6%	903	867	4.2%	310	477	-35.0%
Gross Class II, thous. lbs.	666	646	3.1%	623	445	40.0%	77	217	-64.5%
Deliveries per Farm, lbs.	1114	1068	4.3%	966	903	7.0%	1150	1026	-12.1%
Number of Farms	2413	2385	28	1409	1266	143	262	638	-376
Avg. Test of Producer Milk, %	3.66	3.67	-.01	3.64	3.67	-.03	3.72	3.69	.03
Number of Handlers:									
Pool Plants	24	27	-3	48	56	-8	12	18	-6
Other Handlers	2	2	-0-	4	4	-	7	7	-
Producer Milk in Class I, %	87.7	87.6	.1	64.7	73.7	-9.0	85.6	76.0	9.60
Shrinkage to Total Receipts:									
Product Pounds, %	2.14	1.54		1.70	1.77		1.18	1.65	
Butterfat Pounds, %	1.69	1.08		1.60	2.16		.86	1.41	

▲ Prior to May 1, 1966.

NEARBY FEDERAL ORDER DATA

SEPTEMBER 1967

MARKET	Producer Milk	Class I Milk	Class I Price 3.5% Milk	Producer Price 3.5% Milk	October 1967 Class I Price 3.5% Milk
	thous. lbs.	thous. lbs.	\$ per cwt.	\$ per cwt.	\$ per cwt.
Duluth-Superior, No. 69	12,504	6,945	5.15	4.51	5.15
Madison, No. 51	8,987	7,690	4.89	4.81	4.89
Michigan Upper Peninsula, No. 44	9,308	7,117	4.96	4.829	4.96
Milwaukee, No. 39♦	295,214	186,031	4.89	4.55	4.89
Minneapolis-St. Paul, No. 68	112,937	65,299	4.87	4.56	4.87
Northeastern Wisconsin, No. 45	40,854	26,436	4.75	4.47	4.75
Quad Cities-Dubuque, No. 63	33,788	22,616	5.11	4.73	5.11
Rock River Valley, No. 38	9,603	7,886	4.93	4.76	4.93
Southern Michigan, No. 40	296,868	190,631	5.20	4.76	5.20

Note: The producer price shown for Michigan Upper Peninsula and Milwaukee is, in each case, the weighted average of minimum pay prices for pool plants, including zone or location differentials. Announced prices for basic zones are quoted in other instances. During base pay periods weighted averages are shown for base and excess prices.

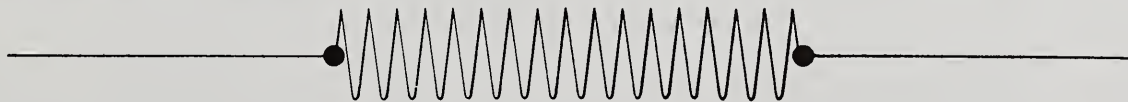
♦ After May 1, 1966

COMPUTATION OF UNIFORM PRICES*

3

SEPTEMBER 1967

	Northeastern Wisconsin Marketing Area Federal Order No. 45			Madison Wisconsin Marketing Area Federal Order No. 51		
	Producer			Producer		
	Milk	B'Fat	Value	Milk	B'Fat	Value
Producer Milk in Class I	26,435,823	894,239	\$1,229,649.18	7,690,254	258,120	\$362,637.75
Producer Milk in Class II	14,418,118	593,241	640,626.58	1,297,199	75,876	74,963.81
Total Milk and Value Before Adjustments	40,853,941	1,487,480	\$1,870,275.76	8,987,453	333,996	\$437,601.56
Adjustments for Value of:						
Overage Deducted from Class I and II			2,179.30			375.54
Beginning Inventory Reclassification			98.25			406.90
Other Source Milk Deducted from Class I at Class I Price			-0-			18,972.80
Butterfat More or Less than 3.5 Percent			-46,649.56			-16,726.26
Producer Location Differentials			-0-			6,669.17
Half of Producer-Equalization Fund			19,906.12			7,080.69
Other Source Milk Deducted from Class I at Blend Price			-0-			-18,478.43
Aggregate Value and Average Price	\$4.5180705		\$1,845,809.87	\$4.850117		\$435,901.97
Reserve to Producer-Equalization Fund	.0480705		-19,638.69	.040117		-3,605.50
Uniform Price for 3.5% Milk	\$4.47		\$1,826,171.18	\$4.81		\$432,296.47



(continued from page 1)

NEW DAIRY PLANT SECURITY RULE

3. What is its purpose?

To help assure that farmers delivering milk to Wisconsin dairy plants get paid.

4. Is it a guarantee of farmers' milk checks?

No. An absolute guarantee would require that a bond or definite security be filed to cover the full amount of farmer liability at all times at all plants.

5. Who is affected by the law?

All dairy plants licensed under Section 97.04 Wis. Stats., and who purchase milk from farmers.

6. Are cooperatives exempt?

No. Each cooperative required to be licensed and which buys milk from farmers is required to meet the provisions of the law.

7. How can plants qualify?

A plant may qualify on the basis of its financial strength as shown by its financial statement, or file security equal to 75% of its maximum due and accrued producer liability.

8. When are CPA statements required?

Any plant that wishes to qualify on the basis of a financial statement is required by Ag. 8 to file a statement certified by a certified public accountant. A CPA statement is not required if the plant files acceptable security in the required amount.

9. What is a certified financial statement?

Ag. 8.01(15) "Certified financial statement" is a financial statement prepared by an independent certified public accountant or a public accountant holding a certificate of authority under Chapter 135, Wis. Stats., and certified by him as fairly and accurately representing business operations and financial condition of the dairy plant business for which the statement is rendered."

10. What is the minimum financial standard for plants?

Plants must show on a certified financial statement a ratio of current assets to current liabilities of 1.25 to 1.00 and a net worth not less than 35% of total assets. (See Ag. 8.06).

11. What type of security is acceptable?

A dairy plant trusteeship or cash or its equivalent as set forth in Ag. 8.06(3).

12. How does a trusteeship operate?

A trusteeship is a special arrangement under state law whereby money from sale of product is turned over to a bonded trustee and who is required to pay farmers before other operating expenses are paid from the receipts of sale of dairy products. (See Section 100.06(2)(b) and Ag. 107).

13. What is the purpose of the new regulation Ag. 8?

To better set forth the type and character of financial information filed and to set forth a minimum and

(continued on page 8)

* Subject to location differentials where applicable. In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the associations. The prices listed do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of the minimum requirements.

UTILIZATION AND CLASS

MILWAUKEE MARKET NO. 39 ▲

ITEM	September 1967		August 1967		September 1966	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
CLASS I MILK						
Packaged Products:						
Fluid Milk	57,682	3.5	53,507	3.4	50,397	3.5
Flavored Milk	2,647	3.4	1,479	3.5	2,178	3.5
2% Skim Milk, Solids Added	8,674	2.1	8,208	2.1	6,857	2.1
2% Skim Milk	2,093	2.1	2,008	2.1	2,125	2.1
Skim Milk, Solids Added	2,292	.4	2,207	.4	1,968	.4
Skim Milk	934	.5	915	.6	952	.7
Buttermilk	536	1.2	652	1.0	586	1.1
Flavored Milk Drink	104	.5	166	.5	216	.6
Half & Half	879	11.8	846	12.3	890	12.4
Light Cream	12	18.2	12	18.0	14	18.3
Whipping Cream	132	33.7	141	33.7	143	33.7
Cultured Cream	276	16.8	309	17.0	286	17.0
Subtotal	76,261	3.3	70,450	3.3	66,612	3.4
Bulk Sales to Nonhandlers	581	3.6	368	3.6	685	3.6
Unaccounted for Milk	534	3.5	265	5.4	209	4.1
Total Utilized in Class I	77,376	3.3	71,083	3.3	67,506	3.4
Nonpool Receipts*	-6,898	-	-3,735	-	-655	4.5
CLASS I - PRODUCER MILK	70,478	3.3	67,348	3.3	66,851	3.4
CLASS II MILK						
Eggnog	-	-	-	-	-	-
Bakeries et al.**	354	6.5	333	8.5	71	17.7
Cottage Cheese	3,797	.9	4,480	1.1	3,948	1.0
Cheese	2,060	3.6	4,505	3.6	788	4.5
Butter	455	34.3	432	32.6	259	35.6
Evap., Cond., & Pwd.	1,618	5.2	6,142	3.2	2,549	4.2
Ice Cream & Mixes	2,815	11.1	3,105	8.8	2,920	9.2
Livestock Feed	86	-	92	-	90	-
Dumped Products	3	-	32	-	59	-
Skim Equiv. Fort. Prod.	1,960	-	1,878	-	1,725	-
Ending Inventory	5,229	4.1	5,896	4.0	5,667	4.2
Shrinkage	1,617	2.7	1,144	3.3	1,307	2.3
Total Utilized in Class II	19,994	4.7	28,039	4.0	19,383	4.3
Nonpool Receipts*	-10,123	3.1	-9,772	-	-9,947	2.8
CLASS II - PRODUCER MILK	9,871	6.4	18,267	4.6	9,436	5.8
TOTAL PRODUCER RECEIPTS	80,349	3.7	85,615	3.6	76,287	3.7

▲ Prior to May 1, 1966.

* Includes receipts of other source milk, beginning inventory, and overage, all as allocated to classes and adjustment for Class II interorder transfers shown as Class I.

** Bakeries et al. includes products for candy manufacturing, aerated cream, sour cream products not labeled Grade A, and small amounts of eggnog during off-season months.

CLASSIFICATION OF MILK

NORTHEASTERN MARKET NO. 45

MADISON MARKET NO. 51

September 1967		August 1967		September 1966		September 1967		August 1967		September 1966	
Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
18,657	3.4	18,946	3.3	19,656	3.4	5,351	3.4	6,182	3.4	7,245	3.4
1,206	3.4	750	3.5	1,377	3.5	433	3.7	263	3.8	615	3.7
1,798	2.0	1,963	2.0	1,573	2.1	968	2.2	1,313	2.1	1,549	2.1
581	2.2	574	2.3	361	2.2	226	2.2	237	2.2	—	—
757	.4	807	.3	836	.4	188	.3	289	.4	353	.4
382	.7	314	.6	418	.5	47	.4	45	.7	42	.4
187	.9	229	.9	195	.8	51	1.2	99	1.4	106	1.4
160	1.0	108	.8	127	.9	13	.1	81	3.0	11	.5
341	12.5	398	12.5	373	12.6	120	11.7	248	12.0	218	12.3
1	26.3	3	32.7	3	23.6	—	—	3	38.1	—	—
54	35.0	63	34.1	61	35.0	13	34.2	18	33.4	26	34.8
99	18.8	127	18.5	98	18.9	16	19.1	91	18.2	74	18.4
24,223	3.4	24,282	3.4	25,078	3.4	7,426	3.3	8,869	3.5	10,239	3.5
2,648	3.4	521	3.6	771	3.6	1,945	3.9	2,220	3.6	4,594	3.7
207	3.5	98	7.0	164	6.3	33	4.1	99	6.9	150	3.5
27,078	3.4	24,901	3.4	26,013	3.4	9,404	3.5	11,188	3.5	14,983	3.5
—642	3.0	—776	3.0	—766	3.1	—1,714	3.9	—1,023	4.8	—2,936	4.0
26,436	3.4	24,125	3.4	25,247	3.5	7,690	3.4	10,165	3.4	12,047	3.4
—	—	—	—	—	—	—	—	—	—	—	—
—	—	—	—	—	—	—	—	7	12.0	3	35.2
2,165	1.1	2,275	.7	2,032	1.0	—	—	1,589	1.0	1,582	1.0
9,426	3.6	12,451	3.4	5,102	3.6	102	3.6	1,812	3.1	1,042	3.5
267	34.4	281	34.4	92	28.7	104	35.9	410	36.2	205	36.8
2,009	.9	2,450	1.2	1,002	3.7	745	—	3,177	—	815	—
1,432	10.7	1,765	10.2	1,646	8.4	462	8.5	897	7.7	723	8.6
65	—	40	—	67	—	40	—	50	—	84	—
7	—	4	—	7	—	—	—	8	—	18	—
560	—	691	—	493	—	95	—	209	—	237	—
2,133	4.2	2,770	4.0	2,401	4.1	541	4.4	904	4.0	889	4.1
484	3.3	521	3.5	442	3.8	108	2.3	245	2.2	244	3.0
18,548	3.9	23,248	3.8	13,284	3.9	2,197	4.8	9,308	3.6	5,842	4.0
—4,130	3.2	—4,261	3.6	—4,254	3.2	—900	3.4	—2,822	3.1	—2,041	3.1
14,418	4.1	18,987	3.8	9,030	4.2	1,297	5.8	6,486	3.7	3,801	4.5
40,854	3.6	43,112	3.6	34,277	3.7	8,987	3.7	16,651	3.5	15,848	3.7

RECEIPTS AND CLASS I UTILIZATION*

	YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	AVG
MILWAUKEE ORDER NO. 39▲														
Producer Receipts														
Class I Pounds	1965	62.0	57.6	64.5	65.8	64.2	61.3	62.5	60.7	64.9	67.0	66.2	68.0	63.7
	1966	67.6	63.5	70.2	67.9	67.2	63.1	62.0	66.2	66.9	68.1	67.7	70.4	66.7
	1967	71.7	66.8	71.2	70.1	74.3	68.1	65.8	67.3	70.5				
Class I Percent	1965	79.3	80.5	80.8	79.8	75.8	76.9	80.3	79.0	87.1	87.4	88.2	86.4	81.8
	1966	83.7	85.8	84.9	84.1	82.0	79.4	83.2	85.3	87.6	86.1	86.2	83.4	84.3
	1967	80.8	82.2	83.1	78.8	79.7	76.9	76.7	78.7	87.7				
Total Receipts	1965	78.2	71.6	79.9	82.4	84.7	79.7	77.8	76.9	74.5	76.6	75.1	78.7	78.0
	1966	80.7	74.0	82.7	80.7	81.9	79.5	74.5	77.6	76.3	79.1	78.5	86.5	79.3
	1967	88.7	81.3	85.6	88.9	93.2	88.6	85.9	85.6	80.3				
Other Source Receipts	1965	3.9	3.7	4.4	4.5	4.3	4.8	5.3	4.4	5.5	5.7	5.5	5.3	4.8
	1966	4.3	5.0	5.6	4.4	4.6	4.5	5.0	5.2	5.6	4.8	4.6	3.8	4.8
	1967	3.4	3.6	5.4	3.8	4.3	5.1	5.3	5.2	4.7				
NORTHEASTERN WISCONSIN ORDER NO. 45														
Producer Receipts														
Class I Pounds	1965	24.0	22.6	25.3	23.8	23.0	21.8	24.6	23.4	23.9	24.5	24.3	24.6	23.8
	1966	24.5	23.0	24.9	23.8	24.0	22.1	24.4	25.4	25.2	24.9	24.4	24.5	24.3
	1967	24.2	22.9	26.4	22.9	24.4	21.8	22.9	24.1	26.4				
Class I Percent	1965	56.2	57.0	56.4	54.3	51.6	51.7	70.5	71.5	73.3	70.7	67.0	62.4	61.9
	1966	57.3	57.9	55.7	53.9	52.1	48.7	62.1	68.6	73.7	67.5	64.8	54.2	59.7
	1967	48.7	46.0	48.5	44.1	44.4	41.1	50.4	56.0	64.7				
Total Receipts	1965	42.8	39.6	44.8	43.8	44.7	42.2	34.9	32.7	32.7	34.7	36.2	39.4	39.0
	1966	42.7	39.8	44.8	44.1	46.0	45.4	39.2	37.1	34.3	36.8	37.7	45.2	41.1
	1967	49.7	49.7	54.5	51.9	54.9	53.1	45.5	43.1	40.9				
Other Source Receipts	1965	1.9	1.9	2.3	2.1	2.1	2.5	3.2	2.9	2.4	2.3	2.1	2.2	2.3
	1966	1.9	1.9	2.3	2.1	2.4	2.7	2.9	2.8	2.4	2.1	2.1	2.1	2.3
	1967	2.0	2.0	2.5	2.0	2.3	2.5	2.5	2.7	2.1				
MADISON ORDER NO. 51														
Producer Receipts														
Class I Pounds	1965	17.0	14.3	18.0	11.3	9.9	9.4	11.8	10.8	12.3	12.8	12.6	12.1	12.7
	1966	12.2	11.5	11.9	10.7	11.0	9.9	11.6	10.7	12.0	12.2	11.8	11.2	11.4
	1967	12.4	11.2	14.3	9.7	10.3	8.5	8.9	10.2	7.7				
Class I Percent	1965	71.3	65.8	75.0	64.9	59.6	58.8	78.3	73.9	86.8	82.9	83.4	76.1	73.1
	1966	74.5	76.3	69.2	63.9	62.8	59.0	72.3	69.0	76.0	73.4	66.2	60.1	68.6
	1967	61.3	60.0	65.5	48.0	47.8	42.9	51.6	61.1	85.6				
Total Receipts	1965	23.8	21.8	24.0	17.4	16.6	16.1	15.1	14.6	14.2	15.5	15.1	16.0	17.5
	1966	16.4	15.1	17.2	16.8	17.5	16.8	16.1	15.5	15.8	16.6	17.9	18.7	16.7
	1967	20.3	18.7	21.8	20.2	21.5	19.9	17.2	16.7	9.0				
Other Source Receipts	1965	2.3	1.9	2.2	2.3	4.9	3.7	2.6	2.6	2.8	3.3	3.3	2.6	2.9
	1966	2.9	2.4	2.0	2.3	2.3	2.6	3.3	2.3	3.9	3.5	3.0	3.7	2.8
	1967	2.8	3.0	4.3	2.5	2.9	3.3	2.9	2.9	2.0				

* Shown in millions of pounds.

PRODUCER DELIVERY INFORMATION

MILWAUKEE ORDER NO. 39▲														
Number of Farms	1965	2246	2237	2228	2350	2345	2333	2346	2372	2362	2300	2306	2304	2311
	1966	2295	2294	2275	2252	2238	2280	2302	2362	2385	2383	2427	2439	2328
	1967	2434	2450	2456	2568	2567	2521	2567	2566	2413				
Average Daily Production	1965	1121	1136	1154	1166	1161	1152	1073	1051	1060	1019	1089	1112	1108
	1966	1134	1152	1170	1195	1177	1166	1050	1076	1068	1073	1086	1146	1124
	1967	1176	1192	1127	1215	1244	1205	1174	1114	1114				
Average Test, Percent	1965	3.78	3.77	3.77	3.75	3.71	3.62	3.56	3.60	3.75	3.80	3.78	3.77	3.72
	1966	3.75	3.75	3.73	3.73	3.72	3.65	3.60	3.58	3.67	3.79	3.85	3.83	3.72
	1967	3.80	3.78	3.78	3.74	3.72	3.66	3.60	3.59	3.66				
NORTHEASTERN WISCONSIN ORDER NO. 45														
Number of Farms	1965	1304	1306	1305	1301	1282	1286	1203	1219	1287	1288	1344	1332	1288
	1966	1378	1374	1350	1332	1328	1323	1291	1294	1266	1273	1312	1425	1329
	1967	1448	1549	1556	1455	1458	1455	1389	1395	1409				
Average Daily Production	1965	1058	1084	1107	1122	1125	1095	935	867	846	868	898	954	997
	1966	1000	1034	1071	1103	1118	1114	980	924	903	933	957	1023	1013
	1967	1107	1146	1130	1190	1216	1217	1057	997	966				
Average Test, Percent	1965	3.69	3.68	3.68	3.67	3.64	3.64	3.59	3.62	3.76	3.81	3.77	3.73	3.69
	1966	3.71	3.69	3.66	3.66	3.65	3.63	3.57	3.59	3.67	3.80	3.82	3.76	3.68
	1967	3.74	3.71	3.70	3.67	3.65	3.63	3.59	3.57	3.64				
MADISON ORDER NO. 51														
Number of Farms	1965	645	644	638	508	488	486	497	504	499	500	493	492	533
	1966	490	488	488	490	484	478	518	496	638	534	643	586	528
	1967	564	603	596	611	621	576	571	595	262				
Average Daily Production	1965	1189	1206	1215	1144	1095	1102	979	936	948	997	1023	1047	1073
	1966	1081	1106	1135	1142	1169	1170	1003	1010	1026	1054	1040	1051	1082
	1967	1160	1172	1180	1240	1237	1288	1157	1073	1150				
Average Test, Percent	1965	3.69	3.68	3.69	3.70	3.70	3.61	3.56	3.59	3.77	3.79	3.76	3.74	3.69
	1966	3.73	3.72	3.70	3.70	3.69	3.62	3.56	3.60	3.69	3.79	3.81	3.78	3.70
	1967	3.74	3.73	3.73	3.68	3.65	3.58	3.54	3.55	3.72				

▲ Prior to May 1, 1966.

MANUFACTURING AND FEDERAL ORDER PRICES

	YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	AVG
Manufacturing Prices (cents)														
92 Score Butter	1965	58.00	57.99	57.99	58.97	58.97	58.97	59.00	61.03	62.22	62.89	63.27	63.45	60.23
	1966	59.33	61.80	63.40	62.80	63.54	65.99	71.19	73.05	74.88	68.80	67.70	66.49	66.58
	1967	66.47	66.47	66.46	66.45	66.47	66.47	66.47	67.07	67.13				
Cheddar Cheese — Wisconsin	1965	35.38	35.25	35.25	35.20	34.75	34.75	34.75	35.00	35.22	36.35	38.00	40.30	35.84
	1966	40.50	41.62	43.50	41.10	40.81	42.38	44.95	47.00	46.90	44.50	44.50	44.50	43.52
	1967	44.00	42.50	42.50	42.50	42.50	42.50	42.44	42.50	42.50				
Spray Dry Skim	1965	14.23	14.27	14.25	14.22	14.28	14.21	14.24	14.31	14.21	14.31	14.42	14.31	14.27
	1966	14.54	14.59	14.81	16.02	16.70	16.81	18.83	19.63	19.73	19.64	19.74	19.58	17.55
	1967	19.57	19.46	19.48	19.47	19.44	19.47	19.46	19.46	19.37				
Federal Order Prices (per cwt.)														
Basic Formula*	1965	3.25	3.22	3.22	3.23	3.22	3.20	3.21	3.25	3.29	3.34	3.39	3.47	3.27
	1966	3.47	3.58	3.68	3.64	3.65	3.82	4.05	4.26	4.34	4.26	4.15	4.14	3.92
	1967	4.08	4.02	4.01	3.98	3.96	3.96	3.95	3.97	3.97				
Class I Price Differentials														
Orders No. 39 and No. 51		.88	.88	.68	.68	.68	.68	.88	1.08	1.08	1.08	1.08	.88	.88
Northeastern Order No. 45		.74	.74	.54	.54	.54	.54	.74	.94	.94	.94	.94	.74	.74
Class I Supply-Demand Adjustments														
Orders No. 39 and No. 51	1965	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24
	1966	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24
	1967	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24			
Northeastern Order No. 45	1965	-.20	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.20	-.16	-.12	-.08	-.20
	1966	-.12	-.16	-.20	-.24	-.24	-.24	-.24	-.24	-.24	-.20	-.16	-.16	-.20
	1967	-.20	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24			
Class I Prices (cwt.)														
Orders No. 39 and No. 51**	1965	3.93	3.89	3.66	3.66	3.67	3.66	3.84	4.05	4.09	4.13	4.18	4.18	3.91
	1966	4.18	4.18	4.174	4.292	4.30	4.31	4.617	4.89	5.10	5.18	5.10	4.90	4.60
	1967	4.90	4.90	4.59	4.59	4.89	4.89	4.89	4.89	4.89	4.89			
Northeastern Order No. 45	1965	3.83	3.75	3.52	3.52	3.53	3.52	3.70	3.91	3.99	4.07	4.16	4.05	3.80
	1966	4.16	4.14	4.094	4.158	4.16	4.17	4.477	4.75	4.96	5.08	5.04	4.84	4.50
	1967	4.80	4.76	4.45	4.45	4.75	4.75	4.75	4.75	4.75	4.75			
Class I Butterfat Differentials (cents)														
Orders No. 39 and No. 51 (.120 x Butter)	1965	7.1	7.0	7.0	7.0	7.1	7.1	7.1	7.1	7.3	7.5	7.5	7.6	7.2
	1966	7.6	7.1	7.4	7.6	7.5	7.6	7.9	8.5	8.8	9.0	8.3	8.1	8.0
	1967	8.0	8.0	8.0	8.0	8.0	8.0	8.0	8.0	8.0	8.1			
Northeastern Order No. 45 (.125 x Butter)	1965	7.4	7.2	7.2	7.2	7.4	7.4	7.4	7.4	7.6	7.8	7.9	7.9	7.5
	1966	7.9	7.4	7.7	7.9	7.8	7.9	8.2	8.9	9.1	9.4	8.6	8.5	8.3
	1967	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.3	8.4	8.4			
Class II Butterfat Differentials (cents)														
Orders No. 39, 45 and 51 (.115 x Butter)	1965	6.7	6.7	6.7	6.8	6.8	6.8	6.8	7.0	7.2	7.2	7.3	7.3	6.9
	1966	6.8	7.1	7.3	7.2	7.3	7.6	8.2	8.4	8.6	7.9	7.8	7.6	7.6
	1967	7.6	7.6	7.6	7.6	7.6	7.6	7.6	7.7	7.7				

* Class II price which is the Wisconsin-Minnesota Series.

PRODUCERS UNIFORM PRICES & BUTTERFAT DIFFERENTIALS

Milwaukee Order No. 39[▲]														
Uniform Prices**	1965	3.79	3.75	3.58	3.58	3.56	3.55	3.72	3.89	3.99	4.03	4.09	4.08	3.80
	1966	4.05	4.10	4.10	4.18	4.19	4.21	4.53	4.80	5.01	5.02	4.95	4.76	4.49
	1967	4.73	4.74	4.49	4.45	4.70	4.67	4.67	4.69	4.77				
Producer Differentials	1965	7.0	6.9	6.9	6.9	7.0	7.0	7.0	7.1	7.3	7.4	7.5	7.5	7.1
	1966	7.4	7.1	7.4	7.5	7.5	7.6	8.0	8.5	8.8	8.7	8.2	7.9	7.9
	1967	7.9	7.9	7.9	7.8	7.9	7.9	7.9	7.9	7.9				
Northeastern Order No. 45														
Uniform Prices**	1965	3.57	3.53	3.39	3.39	3.39	3.38	3.58	3.74	3.81	3.85	3.90	3.82	3.61
	1966	3.85	3.90	3.90	3.91	3.91	3.99	4.33	4.61	4.80	4.79	4.71	4.50	4.27
	1967	4.42	4.35	4.21	4.18	4.30	4.29	4.36	4.41	4.47				
Producer Differentials	1965	7.1	7.0	7.0	7.0	7.1	7.1	7.2	7.3	7.5	7.6	7.7	7.7	7.3
	1966	7.4	7.3	7.5	7.6	7.5	7.7	8.2	8.7	8.9	8.8	8.3	8.1	8.0
	1967	7.9	7.9	7.9	7.9	7.9	7.9	7.9	8.0	8.1				
Madison Order No. 51														
Uniform Prices**	1965	3.73	3.67	3.55	3.53	3.50	3.48	3.72	3.84	3.99	3.99	4.04	4.01	3.75
	1966	3.99	4.06	4.02	4.07	4.06	4.13	4.47	4.71	4.93	4.94	4.80	4.61	4.40
	1967	4.60	4.57	4.41	4.30	4.42	4.39	4.48	4.58	4.81				
Producer Differentials	1965	7.0	6.9	6.9	6.9	7.0	7.0	7.0	7.1	7.3	7.4	7.5	7.5	7.1
	1966	7.3	7.1	7.4	7.4	7.4	7.6	8.0	8.5	8.7	8.6	8.1	7.9	7.8
	1967	7.8	7.8	7.8	7.8	7.8	7.8	7.8	7.9	7.9				

▲ Prior to May 1, 1966.

** Weighted averages are shown for all markets whenever base and excess prices and/or location differentials are applicable.

WISCONSIN FEDERAL MILK ORDER BULLETIN

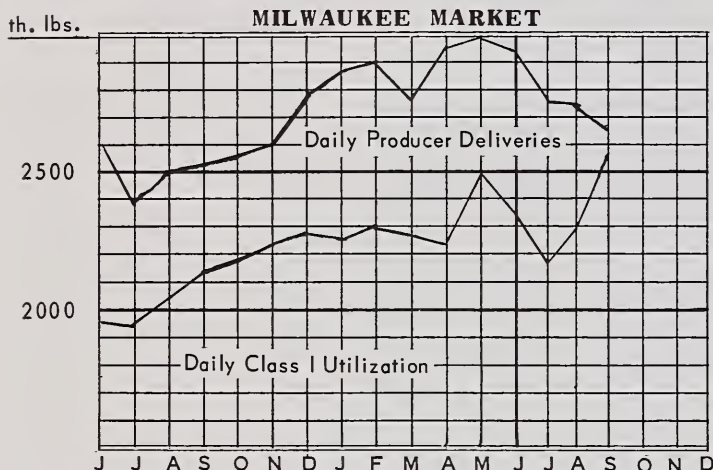
PUBLISHED MONTHLY BY
Federal Milk Market Administrator
4920 West Burleigh Street
Milwaukee, Wisconsin 53210

FOR THE

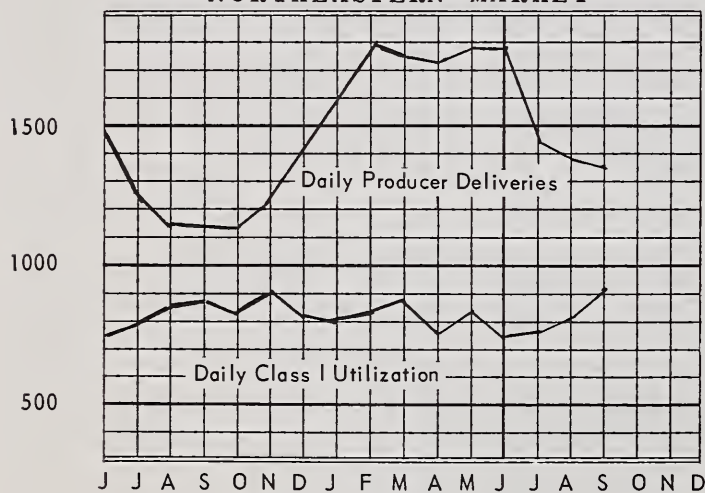
MILWAUKEE, NORTHEASTERN and MADISON MARKETING AREAS

This bulletin is primarily to provide producers who are not members of cooperative associations with market information in accordance with §1039.74 of the Milwaukee Wisconsin marketing order, §1045.75 of the Northeastern Wisconsin marketing order, and §1051.77 of the Madison Wisconsin marketing order.

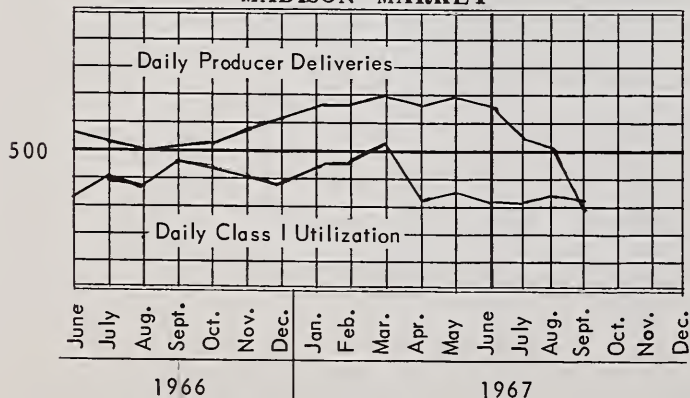
COMPARISON OF DAILY PRODUCER DELIVERIES TO DAILY CLASS I UTILIZATION



NORTHEASTERN MARKET



MADISON MARKET



HAVE YOU HEARD

There will be a meeting of fieldmen from cooperatives, dairy plants and this office at the Arlington Experimental Farm, Arlington, Wis. on November 9, at 10:30 A.M. The state weights and measures staff and Professor Dean of the university will give demonstrations and update those of you who are engaged in checking farm tanks for accurate calibration. If you have any questions concerning this meeting, contact the Market Administrator's Office, 4920 West Burleigh St., Milwaukee, Wis.

* * *

Robert Winton has been promoted to director of trade relations for Beatrice Foods Co. He will also continue as director of milk marketing regulations for the company.

* * *

Milk Producers Cooperative of La Crosse has merged with Hiawatha Valley Dairies Cooperative of Sparta, Wis.

* * *

The Federal Land Bank presented a 50th Anniversary Medal to Gavin McKerrow "For Outstanding Contribution to American Agriculture."

* * *

Congressman Melvin R. Laird will be the guest speaker at the 38th annual meeting of Pure Milk Products Co-operative, October 31, 1967.

* * *

The completion of a \$460,000 expansion to the Waukesha dairy plant was viewed by many producers and employees of Golden Gurnesey Dairy on September 13, 1967.

* * *

Wisconsin Cheese maker Ervin Purdeu of Consolidated Badger Cooperative, Gillett, Wisconsin, has been named winner of the 1967 National Cheddar Cheese Contest.

* * *

(continued from page 3)

NEW DAIRY PLANT SECURITY RULE

uniform financial standard to determine when security is required.

14. When does Ag. 8 take effect?

- Meeting minimum financial standard — July 1, 1968.
- Filing of certified financial statements — January 1, 1968.
- Semi-annual statement to producers — January 1, 1968.

15. What steps should a plant take that does not now have a CPA audit and wishes to qualify on the basis of its financial statement?

Select a CPA accounting firm now and begin making preparations for filing of a certified statement covering its fiscal year.

For further information contact:

Wisconsin Department of Agriculture
209B Hill Farms State Office Building
Madison, Wisconsin 53702

MINIMUM PAY PRICES FOR HANDLERS

SEPTEMBER 1967

Milwaukee Wisconsin Marketing Area
Federal Order No. 39

Minimum prices per hundredweight to be paid on or before the 15th of each month to producers, 3.5% milk, f.o.b. plant. These prices are subject to a butterfat differential per point over and under 3.5% and to a deduction of 2 cents per hundredweight for marketing service for nonmembers.

NAME AND LOCATION OF PLANTS	MINIMUM PAY PRICE	B'FAT DIF'L
Allied Food Products, Inc., Hartford	\$4.31	7.8¢
Alto Cooperative Creamery, Alto	4.47	7.8
Antigo Milk Products Cooperative, Antigo	4.15	7.8
Blochowiak Dairy Company, Milwaukee	4.75	7.9
The Borden Company, Milwaukee	4.74	7.9
Borden Foods Company, New London	4.23	7.8
Cedarburg Dairy, Inc., Cedarburg	4.86	8.0
Christiansen's Dairy, Hartford	4.93	8.0
Consolidated Badger Cooperative, Appleton	4.41	7.9
Consolidated Badger Cooperative, Seymour	4.39	7.9
Consolidated Badger Cooperative, Wittenberg	4.33	7.9
Dean Milk Company, Belvidere, Ill.	4.53	7.9
Dean Milk Company, Chemung, Ill.	4.57	7.9
Dean Milk Company, Huntley, Ill.	4.57	7.9
Dean Milk Company, Janesville	4.53	7.9
Dean Milk Company, Rockford, Ill.	4.53	7.9
Dean Milk Company, Shullsburg	4.49	7.9
Deerfield Creamery Company, Deerfield	4.53	7.9
Fairmont Foods Company, Kewaskum	4.82	7.9
Galloway Company, Neenah	4.33	7.8
Galloway-West Company, Fond du Lac	4.29	7.8
Gehl Guernsey Farms, Inc., Germantown	4.57	7.9
Golden Guernsey Dairy Cooperative, Milwaukee	4.74	7.9
Golden Guernsey Dairy Cooperative, Waukesha	4.74	7.9
Hawthorn-Mellody Farms Dairy, Milwaukee	4.79	7.9
Hawthorn-Mellody Farms Dairy, Whitewater	4.79	7.9
Healthway Dairy, Inc., Fort Atkinson	4.77	7.9
Hiawatha Valley Dairies Cooperative, Sparta	4.49	7.9
Home Dairy, Inc., Beaver Dam	4.88	8.0
Keystone Farms, Waukesha	5.03	8.0
Krueger Dairy, Grafton	4.85	8.0
Lake to Lake Dairy Cooperative, Denmark	4.36	7.8
Ludwig Milk Company, Polo, Ill.	4.76	7.9
Madison Milk Producers Cooperative, Madison	4.76	7.9
Milk Producers Cooperative, Inc., Kenosha	4.79	7.9
Mullen's Dairy, Watertown	4.72	7.9
Outagamie Producers Cooperative, Black Creek	4.45	7.9
Pabst Farms, Inc., Oconomowoc	4.41	7.9
Pabst Farms, Inc., Paoli	4.41	7.9
Pet Incorporated, Belleville	4.63	7.9
Progressive Dairy Products Co., Racine	4.76	7.9
Pure Milk Association, Albion	4.58	7.9
Pure Milk Association, Astico	4.58	7.9
Pure Milk Association, Burlington, Ill.	4.62	7.9
Pure Milk Association, Burlington, Wis.	4.58	7.9
Pure Milk Association, Kansasville	4.89	8.0
Pure Milk Association, Mount Horeb	4.58	7.9
Pure Milk Association, Wyocena	4.52	7.9
Roets Home Dairy, Waupun	4.73	7.9
Sealtest Foods, Milwaukee	4.76	7.9
Slinger Creamery Incorporated, Slinger	4.51	7.8
Spinney Run Farms Corp., Libertyville, Ill.	4.70	7.9
Warren Dairy, Burlington	4.99	8.0
Wayside Dairy, Belgium	4.90	8.0
West Side Dairy, Inc., Hartford	4.79	8.0
White Clover Dairy Company, Inc., Holland	4.23	7.8
Willow Dale Dairy Farms, Inc., Antioch, Ill.	4.86	8.0
Wisconsin Dairies Cooperative, Richland Center	4.57	7.9
Wright & Wagner Dairy, Beloit	4.38	7.8
Combination		7.9¢
WEIGHTED AVERAGES	Milwaukee Only	\$4.77 7.9¢

In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the association. The prices listed do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of the minimum requirements.

MILWAUKEE MARKET NO. 39♦

UTILIZATION AND CLASSIFICATION OF MILK

ITEM	September 1967		August 1967	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
CLASS I MILK				
Packaged Products:				
Fluid Milk	101,732	3.5	93,804	3.5
Flavored Milk	4,150	3.4	2,229	3.4
2% Skim Milk, Solids added	14,443	2.1	13,224	2.0
2% Skim Milk	2,256	2.1	2,150	2.1
Skim Milk, Solids added	4,774	.5	4,623	.5
Skim Milk	1,048	.5	1,018	.6
Buttermilk	1,237	1.0	1,381	.8
Flavored Milk Drink	631	1.0	803	1.0
Half & Half	2,792	11.9	2,555	12.1
Light Cream	35	18.6	37	18.7
Whipping Cream	256	34.1	255	34.0
Cultured Cream	914	17.0	1,000	16.8
Subtotal	134,268	3.5	123,079	3.5
Bulk Sales to Nonhandlers	57,537	3.6	48,437	3.4
Unaccounted for Milk	658	7.6	403	15.3
Total Utilized in Class I	192,463	3.5	171,919	3.5
Nonpool Receipts*	-6,432	4.9	-5,863	3.8
CLASS I - PRODUCER MILK	186,031	3.5	166,056	3.5
CLASS II MILK				
Eggnog	-	-	-	-
Bakeries et al. **	5,014	7.2	6,241	7.1
Cottage Cheese	16,143	1.0	13,604	1.6
Cheese	21,300	3.0	34,374	3.2
Butter	3,454	34.9	4,504	35.6
Evap., Cond., & Pwd.	55,055	1.3	75,448	.7
Ice Cream & Mixes	7,928	14.0	9,882	13.8
Livestock Feed	125	-	114	-
Dumped Products	6	-	33	-
Skim Equiv. Fort. Prod.	2,193	-	2,008	-
Ending Inventory	9,969	4.9	12,056	4.4
Shrinkage	2,517	3.6	2,154	4.3
Total Utilized in Class II	123,704	3.8	160,418	3.7
Nonpool Receipts*	-14,521	3.6	-13,867	3.9
CLASS II - PRODUCER MILK	109,183	3.9	146,551	3.6
TOTAL PRODUCER RECEIPTS	295,214	3.6	312,607	3.6

SELECTED DATA COMPARISONS

	September 1967	August 1967
<u>Average Daily:</u>		
Producer Milk, thous. lbs.	9,840	10,084
Other Receipts, thous. lbs.	287	253
Gross Class I, thous. lbs.	6,415	5,546
Gross Class II, thous. lbs.	4,123	5,175
Deliveries per Farm, lbs.	1,003	1,028
Number of Farms	9,822	9,899
Avg. Test of Producer Milk, %	3.63	3.55
<u>Number of Handlers:</u>		
Pool Plants	48	46
Other Handlers	2	2
Producer Milk in Class I, %	63.0	53.1
<u>Shrinkage to Total Receipts:</u>		
Product Pounds, %	.84	.66
Butterfat Pounds, %	.99	1.08

* Includes receipts of other source milk, beginning inventory, and overage, all as allocated to classes, and adjustment for Class II interorder transfers shown as Class I.

** Bakeries et al. includes products for candy manufacturing, aerated cream, sour cream products not labeled Grade A, and small amount of eggnog during off-season months.

♦ Data from all regulated handlers including those under Order No. 30 prior to May 1, 1966.